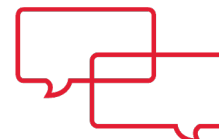# Andrea Piccioni

Partner Sales Account Manager IoT & AI

over

25

Years of
Partnership
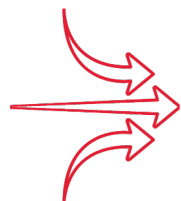
Collaborate

Build

Execute

Open Hybrid Infrastructure
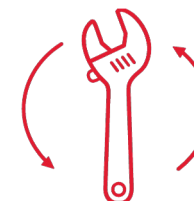
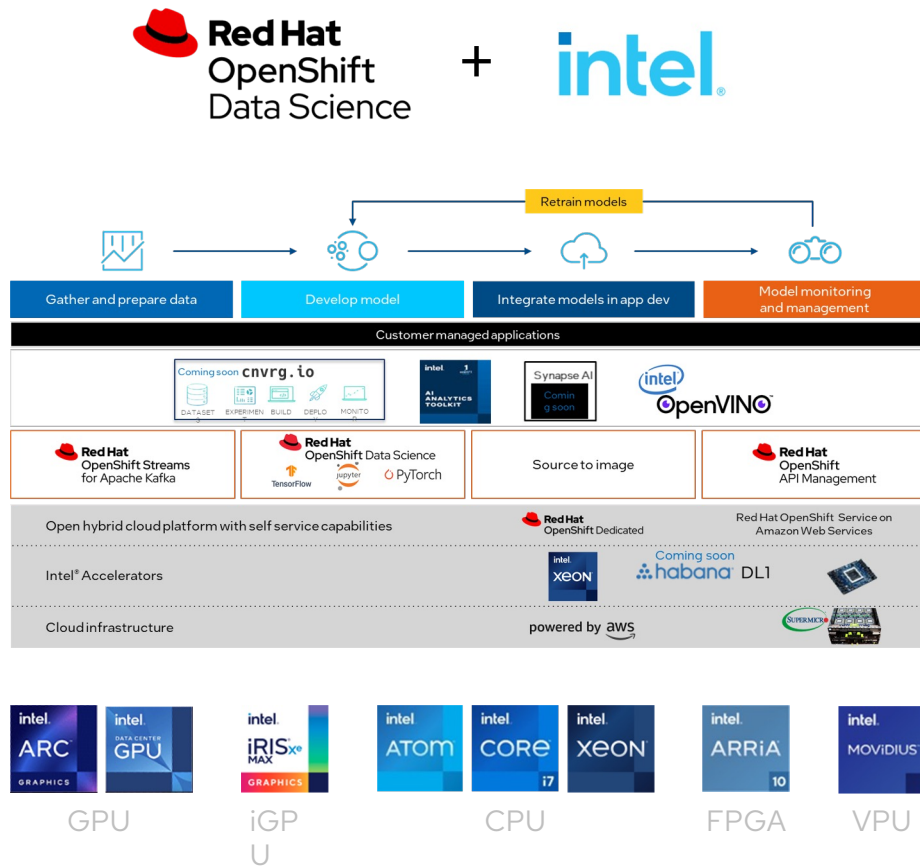STANDARDIZED   SUPPORTED   TESTED   SECURE   FLEXIBLE   INTEROPERABLE

Edge to Cloud

IBM Cloud   Microsoft Azure   amazon web services   Google Cloud   Hewlett Packard Enterprise   DELL   Lenovo   CISCO   SUPERMICRO
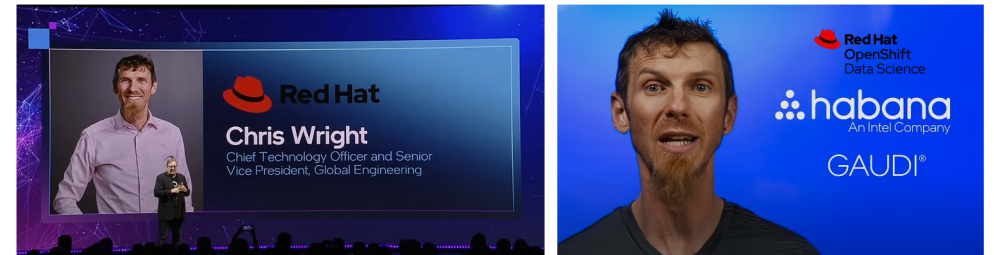
Software Defined, Silicon Enhanced
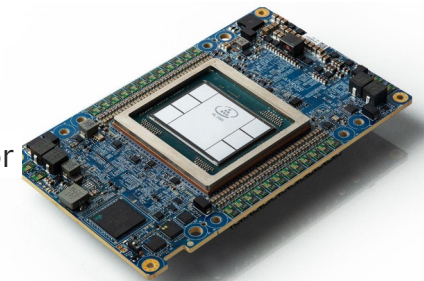
Software Defined, Silicon Enhanced

Up to **40%** accelerated performance *

Intel InnovatiON event announcement:

Red Hat and Intel AI and Machine Learning: The Perfect Combination for Data Scientists

Habana Gaudi-based Amazon DL1
instances accelerate model delivery, reduce time-to-train and cost-to-train, and make it easy to build new or migrate existing models to Gaudi solutions and deploy them in production environments.

See all benchmark configurations - https://techdecoded.intel.io/resources/deliver-blazing-fast-python-data-science-and-ai-performance-on-cpus-with-minimal-code-changes.

announcement https://www.intel.com/content/www/us/en/developer/articles/technical/get-the-most-from-datascience-with-redhat-intel.html#gs.dhywfd
The Perfect Combination for Data Scientists https://www.intel.com/content/www/us/en/developer/articles/technical/red-hat-openshift-data-science-with-intel-ai-tools.html
IntelON Day2 Keynote: https://youtu.be/PIJl.2BGiL-4?t=2608
Red Hat and Intel AI and Machine Learning:

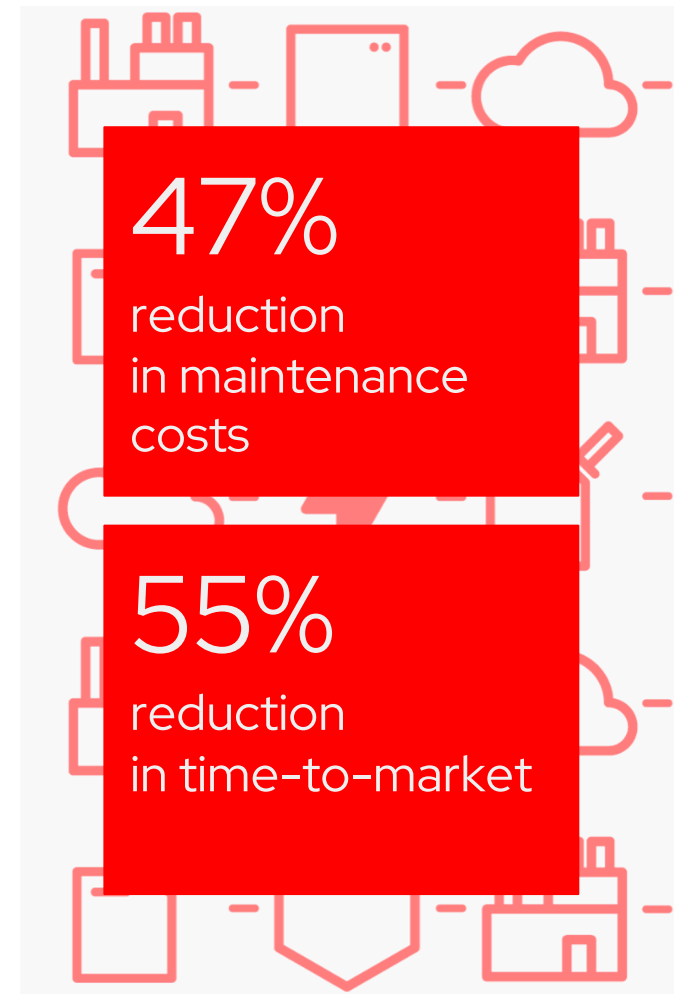**Red Hat** | **intel.** | **minsait**

Collaboration to digitize electrical substations, facilitating their operation and the use of artificial intelligence
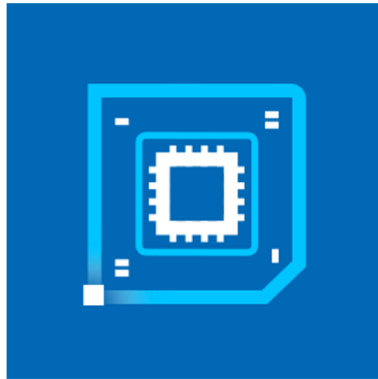
Allows high and low voltage operators to:
- Speed up the digitization of processes
- Virtualize hardware
- Deployment of an adaptable and resilient infrastructure

Today: Deployment to the low and medium voltage infrastructure of several Iberian operators.

47%
reduction
in maintenance
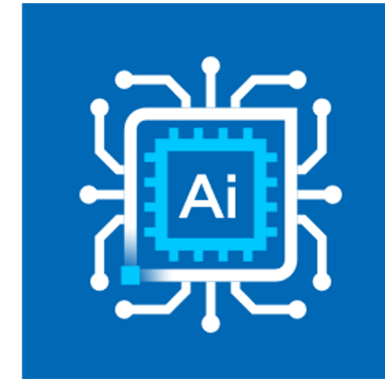costs

55%
reduction
in time-to-market

Red Hat | **intel.**

Super Powers of Digitization

Edge

5G

Cloud

Artificial Intelligence

Our Partnership: Your Benefits

Accelerated time to market

Contribute to open source community.

Innovation through joint roadmaps.

Ecosystem of partners and certified solutions

Transformational technologies

One architecture for hybrid cloud

Secure, supported and enterprise grade

Optimized, sustainable, and cost efficient

Pat & Linus @ Intel innovation

Talks about Linux, open source, technology, AI and more

Thank you!

Andrea Piccioni

Partner Sales Account Manager - IoT&AI

Follow me on **LinkedIn**

https://www.linkedin.com/in/andrea-piccioni-b33497/